

Job Description: Analyst / Senior Analyst (New York, NY)

Broadscale is a venture and private equity firm whose principals have decades of experience focused on our mission of “Disruption for Good”. We invest with a specific focus on the energy transition, advanced transportation, and sustainable technologies, and partner with leading energy and industrial corporations and strategic capital sources to scale solutions in the market.

Founded in 2012, Broadscale’s Corporate Network consists of some of the world’s leading global energy and industrial firms. We source strategic investments, partnerships, and acquisitions for these firms and foster valuable peer-to-peer engagement and collaboration. Since inception, Broadscale has selected over 150 venture-backed startups to engage with our Corporate Network; these firms have gone on to raise more than \$13 billion.

As General Partner, Broadscale invests capital on behalf of a Family Office Network of over 150 investors. Our investments include Arcadia, EV Realty, Generate Capital, M-KOPA, Proterra, Revel, and Via; with each investment we curate our LP base to maximize value and impact for our portfolio companies.

As a fast-paced and entrepreneurial firm, Broadscale offers the opportunity to be part of a small team that is working closely with leaders in the startup, corporate, and investment sectors to find new ways to generate impact, spur innovation, and achieve meaningful financial results.

Position Summary

We are looking for a full-time Analyst or Senior Analyst to be a core member of our New York-based team. This person will play a key role in analyzing, sourcing, and executing venture investment and partnerships. This individual will help lead due diligence for new investments, collaborate with existing and prospective portfolio company teams, and perform reporting and analysis related to existing investments and new opportunities.

The ideal candidate will have 1-4 years of experience in investment banking, management consulting, and/or corporate development – with prior venture capital and private equity experience a benefit but not a requirement. The ideal candidate will also have a demonstrated interest in the sustainable energy, mobility, and industrial sectors.

Responsibilities

- Build on existing knowledge of the energy, mobility, and industrial sectors to derive insights into sector trends, attractive partner companies, and company performance
- Engage regularly with growth companies, Broadscale Corporate and Family Office Network Members, and thought leaders
- Identify, diligence, and evaluate prospective venture-stage investment and partnership opportunities
- Collaborate with Broadscale team to develop sector theses and market maps
- Help prepare investment memoranda and oversee investment transactions from initial review and due diligence to close
- Synthesize concise, well-supported recommendations and analyses for presentation to our Networks and other allies
- Maintain high-quality financial models and internal and external analysis
- Make strong contributions to portfolio management responsibilities for Broadscale's investment portfolio including scenario analysis, investor updates, and reporting
- Further develop a professional network within our sector to cultivate opportunities and advance personal and Broadscale thought leadership

Skills and Qualifications

- Demonstrated understanding of the energy, mobility, industrial, and technology fields with demonstrated interest in innovation and investing
- 1-4 years of relevant work experience; prior work in finance preferred
- Bachelor's degree
- Ability to be a proactive team player in a fast-paced, entrepreneurial setting
- Excellent strategy, problem-solving, modeling, and quantitative abilities
- Excellent time-management and organizational skills; ability to self-start, prioritize, and multitask
- Excellent communication and writing skills for internal projects and regular Network engagements and communications
- Team, project, and client management skills required

Position Location

New York, NY (Midtown East), with partial remote work flexibility.

Position Type

Full-time

Broadscale Group is committed to diversity in its workforce, is an equal-opportunity employer, and ensures the promotion of equal opportunity for all persons employed or seeking employment, without regard to race, color, creed, national origin, sex, sexual orientation, age or disability status. We strongly encourage women and under-represented minorities to apply.

Please submit a cover letter and resume to info@broadscale.com. No calls please.